

Steve Fortada
10/29/14

Ad Hoc Audit Committee - Ipswich Public Schools - Proposal Scoring			
Applications will be assessed with regard to the following factors:	Points Allowed	The Abrahams Group	Evergreen Solutions
1. Relevant experience of the firm and proposed project staff (20%) Highly Advantageous - The project staff has successfully completed at least two school audits of similar size and scope. Success is measured by positive references from clients. Advantageous - The project staff has successfully completed at least one school audit of similar size and scope. Success is measured by positive references from clients. Not Advantageous - The project staff has provided consultant services to public schools but not related to school audits or similar work. Unacceptable - The project staff has some professional experience but not related to consultant services for public schools.	8-10 5-7 2-4 0-1	10	8
2. Staffing plan and methodology (20%) Highly Advantageous - The staffing plan and methodology exceeds the requirements of the established scope of work. Advantageous - The staffing plan and methodology meets the requirements of the established scope of work. Not Advantageous - The staffing plan and methodology partially meets the requirements of the established scope of work. Unacceptable - The staffing plan and methodology fails to meet most of the requirements of the established scope of work.	8-10 5-7 2-4 0-1	10	5
3. Proposer's demonstrated ability to complete projects on a timely basis (10%) Highly Advantageous - The consultant firm has a near perfect record of being able to complete projects on a timely basis. Advantageous - The consultant firm has some delays when completing projects for clients.	8-10 5-7	9	8
Not Advantageous - The consultant firm has many delays when completing projects for clients. Unacceptable - The consultant firm never completes projects on time for clients.	2-4 0-1		
4. Clarity and comprehensiveness of proposed plan (20%) Highly Advantageous - The proposed plan exceeds the standards in clarity and comprehensiveness. Advantageous - The proposed plan meets the standards in clarity and comprehensiveness. Not Advantageous - The proposed plan fails to meet the standards in clarity and comprehensiveness in some aspects. Unacceptable - The proposed plan completely fails to meet the standards in clarity and comprehensiveness.	8-10 5-7 2-4 0-1	10	7
5. Quality of references (15%) Highly Advantageous - References exceed the requirements of the RFP in quantity and representation Advantageous - References meet the requirements of the RFP in quantity and representation Not Advantageous - References include proper representation but do not meet minimum quantity Unacceptable - References meet neither minimum quantity nor minimum representation required by the RFP	8-10 5-7 2-4 0-1	10	7

10/29/14 Steve Fortado

Ad Hoc Audit Committee - Ipswich Public Schools - Proposal Scoring			
6. Evaluation of previous audit reports (15%)	Points Allowed	The Abrahams Group	Evergreen Solutions
Highly Advantageous - Audit reports exceed quantity required and include findings and alternate methods in a most clear and comprehensive manner	8-10	10	
Advantageous - Audit reports meet quantity required and include findings and alternate methods in a clear and comprehensive manner	5-7		5
Not Advantageous - Audit reports do not meet quantity required and include findings and alternate methods in a clear and comprehensive manner	2-4		
Unacceptable - Audit reports do not meet quantity required and include findings and alternate methods neither clear nor comprehensive	0-1		
Total Points		0 59	0 22

9.8

40
6.6