

<b>Ad Hoc Audit Committee - Ipswich Public Schools - Proposal Scoring</b>	<b>Points Allowed</b>	<b>The Abrahams Group</b>
Applications will be assessed with regard to the following factors:		
<b>1. Relevant experience of the firm and proposed project staff (20%)</b>		
<b>Highly Advantageous</b> - The project staff has successfully completed at least two school audits of similar size and scope. Success is measured by positive references from clients.	8-10	10
<b>Advantageous</b> - The project staff has successfully completed at least one school audit of similar size and scope. Success is measured by positive references from clients.	5-7	
<b>Not Advantageous</b> - The project staff has provided consultant services to public schools but not related to school audits or similar work.	2-4	
<b>Unacceptable</b> - The project staff has some professional experience but not related to consultant services for public schools.	0-1	
<b>2. Staffing plan and methodology (20%)</b>		
<b>Highly Advantageous</b> - The staffing plan and methodology exceeds the requirements of the established scope of work.	8-10	9
<b>Advantageous</b> - The staffing plan and methodology meets the requirements of the established scope of work.	5-7	
<b>Not Advantageous</b> - The staffing plan and methodology partially meets the requirements of the established scope of work.	2-4	
<b>Unacceptable</b> - The staffing plan and methodology fails to meet most of the requirements of the established scope of work.	0-1	
<b>3. Proposer's demonstrated ability to complete projects on a timely basis (10%)</b>		
<b>Highly Advantageous</b> - The consultant firm has a near perfect record of being able to complete projects on a timely basis.	8-10	10
<b>Advantageous</b> - The consultant firm has some delays when completing projects for clients.	5-7	
<b>Not Advantageous</b> - The consultant firm has many delays when completing projects for clients.	2-4	
<b>Unacceptable</b> - The consultant firm never completes projects on time for clients.	0-1	
<b>4. Clarity and comprehensiveness of proposed plan (20%)</b>		
<b>Highly Advantageous</b> - The proposed plan exceeds the standards in clarity and comprehensiveness.	8-10	10
<b>Advantageous</b> - The proposed plan meets the standards in clarity and comprehensiveness.	5-7	
<b>Not Advantageous</b> - The proposed plan fails to meet the standards in clarity and comprehensiveness in some aspects.	2-4	
<b>Unacceptable</b> - The proposed plan completely fails to meet the standards in clarity and comprehensiveness.	0-1	
<b>5. Quality of references (15%)</b>		
<b>Highly Advantageous</b> - References exceed the requirements of the RFP in quantity and representation	8-10	10
<b>Advantageous</b> - References meet the requirements of the RFP in quantity and representation	5-7	
<b>Not Advantageous</b> - References include proper representation but do not meet minimum quantity	2-4	
<b>Unacceptable</b> - References meet neither minimum quantity nor minimum representation required by the RFP	0-1	

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<b>6. Evaluation of previous audit reports (15%)</b>		
<b>Highly Advantageous</b> - Audit reports exceed quantity required and include findings and alternate methods in a most clear and comprehensive manner	8-10	9
<b>Advantageous</b> - Audit reports meet quantity required and include findings and alternate methods in a clear and comprehensive manner	5-7	
<b>Not Advantageous</b> - Audit reports do not meet quantity required and include findings and alternate methods in a clear and comprehensive manner	2-4	
<b>Unacceptable</b> - Audit reports do not meet quantity required and include findings and alternate methods neither clear nor comprehensive	0-1	
<b>Total Points</b>		9.65



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